

As a continuation of an emerging quality benefit contract portfolio, The Coalition for College Cost Savings (The Coalition) is very pleased to announce a new national contract with The Principal Financial Group to provide Life, Disability, Vision and Dental insurance to its Member Organizations and their member campuses.

For nearly 70 years, Principal Life Insurance Company has provided flexible, affordable and quality benefit solutions for growing businesses. As one of the largest providers of non-medical insurance, Principal Life values long-term relationships with its customers; is committed to outstanding customer service; and consistently earns top-tier financial strength ratings from all the major ratings agencies.

Program Highlights

- Comprehensive suite of employer-paid and/or voluntary benefits, including Dental, Short-Term and Long-Term Disability, Life and Vision insurance.
- Benefits offered in menu format to allow member schools to select the benefits that meet the needs of their faculty and staff.
- Preferred pricing discounts on Dental, Short-Term and Long-Term Disability and Life.
- Rates guaranteed for 36 months on Life and Disability.
- Dedicated disability claims service team that understands the unique aspects of school groups and Senior Account Manager just for Coalition member schools.
- Performance guarantees to ensure schools get the service they deserve.
- Special pricing and no set-up fees on eBenefits Edge, a customized online benefits tool. With
 this administration and enrollment service tool, employers can manage electronically the
 manually intense process associated with operating employee benefit programs. This service
 connects with all benefit providers not just Principal Life.
- Special guaranteed issue program for state association offices with 3 to 9 employees.
- Co-branded marketing options available for the member organizations.
- Employee education materials tailored to the unique communication needs of member schools.

Contact

PrincipalMike Kelley
Kelley.Mike@principal.com

The Coalition
Harry Goldberg
harry@thecoalition.us

This contract is available to you because of your membership with your higher education member organization and their partnership with The Coalition for College Cost Savings.